Maurizio Valentini

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OIL DERIVATES

- GASOLINES "ALL GRADES" CIF ROTTERDAM, Platts \$25 /-\$22M/T, ALL MINIMUM QTY 25,000 M/T LOADS.
- **JET FUEL** \$88 PER BBL, MIN. QTY: 1M BBLS.(145,000 M/T +-5%).
- EN 590 /or UK,0,01% Gasoil (10ppm) CIF ROTTERDAM or Europe -\$23-\$20
- **D2** G 305-82 (0.01-0.02%) CIF ROTTERDAM or Europe -\$33 / \$30

SELLER BANK: JP MORGAN CHASE BANK N.A.

PROCEDURES:

- 1. Buyer issues Corporate Profile including transactional bank.
- 2. Upon approval Seller issues FCO, Buyer declines or accepts, if accepted, returns signed FCO.
- 3. Seller issues contract (if required) for execution reflecting terms of FCO.
- 4. Buyer executes Contract and returns to Seller and delivers conditional payment instrument, either Swift 103 field 23, MT799, 789 or MT760. Swift message within 2 business days of receipt of executed FCO/contract. (Seller's bank conducts due-diligence) (Kindly provide seller with a copy of bank SWIFT transmission)
- 5. Seller provides (within 3-5 business days) complete verifiable product document package including, but not limited to: (signed commercial invoice, bill of lading marked "freight pre-paid", vessel Q88, insurance, SGS quality-quantity loading certificate, certificate of origin, vessel manifest.
- 6. Buyer verifies document package and releases funds for payment.
- **** Seller will guarantee repayment of any documented bank fees if product is not provided within 14 business days.
- **** All prices subject to confirmation on the date of issuance of FCO.